

**PGSA**  
**Profit and Loss**  
January - March, 2019

|                                   | <u>Total</u>          |
|-----------------------------------|-----------------------|
| <b>Income</b>                     |                       |
| <b>ACADEMIES &amp; CAMPS</b>      | 13,897.13             |
| <b>COMPETITIVE CLUB DUES</b>      | 315,739.48            |
| <b>FUNDRAISING EVENTS</b>         | 563.70                |
| <b>REGISTRATION DUES</b>          | -350.30               |
| <b>TOURNAMENTS</b>                | 2,643.73              |
| <b>Total Income</b>               | <b>\$ 332,493.74</b>  |
| <b>Gross Profit</b>               | <b>\$ 332,493.74</b>  |
| <b>Expenses</b>                   |                       |
| <b>ADMN, OFFICE EXPENSES</b>      | 18,783.30             |
| <b>CLUB EMPLOYEE COSTS</b>        | 33,805.58             |
| <b>CLUB EMPLOYEE COSTS-EXEMPT</b> | 139,919.24            |
| <b>EXEMPT</b>                     | 60,408.09             |
| <b>COMPETITIVE LEAGUE</b>         | 5,436.22              |
| <b>EQUIPMENT</b>                  | -1,000.00             |
| <b>EVENTS AND RECOGNITION</b>     | 15,926.16             |
| <b>EXPENSES-ECNL TRAVEL</b>       | 142,819.37            |
| <b>FIELDS</b>                     | 15,966.53             |
| <b>FUNDRAISING</b>                | 2,500.00              |
| <b>LEAGUE FEES</b>                | 5,843.35              |
| <b>MARKETING</b>                  | 5,710.47              |
| <b>PROFESSIONAL SERVICES</b>      | 11,076.00             |
| <b>RECREATION</b>                 | -39.05                |
| <b>REFEREES</b>                   | 15,000.00             |
| <b>TOURNAMENT</b>                 | 5,491.27              |
| <b>TRAVEL EXPENSES</b>            | -784.62               |
| <b>Total Expenses</b>             | <b>\$ 476,861.91</b>  |
| <b>Net Operating Income</b>       | <b>-\$ 144,368.17</b> |
| <b>Other Income</b>               |                       |
| <b>INTEREST INCOME</b>            | 7,721.91              |
| <b>Total Other Income</b>         | <b>\$ 7,721.91</b>    |
| <b>Net Other Income</b>           | <b>\$ 7,721.91</b>    |
| <b>Net Income</b>                 | <b>-\$ 136,646.26</b> |

Wednesday, Dec 18, 2019 10:47:16 AM GMT-8 - Cash Basis